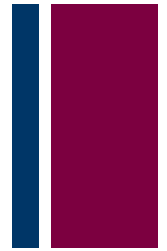


Group Health Bonus Program



**TRANSFER YOUR GROUP HEALTH BUSINESS TO URL
AND EARN GREAT BONUSES.**

URL's Group Health Division is now offering THREE great new agent bonus incentives.

TRANSFER/NEW TO URL GROUP BONUS:

\$50 for every case written with a transferred carrier or case with a carrier that an agent has not written with before from 11/01/11 through 01/01/12 effective dates.

REFERRAL BONUS:

Refer an agent to URL for group:
Receive your normal referral bonus of \$100
(once said agent writes first case that goes transferred to paid)

Receive an additional \$25 for each group said agent writes from 11/01/11 through 01/01/12

EXISTING AGENTS:

\$25 for each case that goes transferred to paid from 11/01/11 through 01/01/12

Deborah Wilkinson
Vice President Health Plan Options
Individual & Group Products

John Rheel
Health Plan Options
Group Marketing Representative

Elyse Wilkinson
Health Plan Options
Group Case Manager

